

BURG F.W.Lüling KG is an efficient medium-sized company engaged in the business of locks and fittings as well as being an expert partner to industry.

A young and highly motivated team in development, production and sales ensures that customers from the markets of steel furniture, switch cabinets and locks and fittings industry receive customised and fully integrated locking solutions. BURG's extensive product range includes both mechanical and electronic locking components.

To strengthen and expand our export activities, we are constantly seeking committed and motivated

worldwide agents / freelance sales representatives

You have several years' professional experience in sales, particularly in the analysis and development of new markets. You have a solution-oriented approach to work, introduce ideas and develop alternatives. You are enterprising within your field of work and are determined and profit-oriented in your approach to solving tasks. You recognise market and product trends at an early stage and can communicate these convincingly.

Your brief primarily involves seeking out and developing new markets. The country territories can be determined on an individual basis. You maintain close contact with the international sales management team and also with the design department with regard to projects. For this reason, besides mastering the local language, you should also be business-fluent in at least one other foreign language, preferably German or English.

Working closely with customers, you devise customer-specific solutions to all their requirements relating to locking applications. You are proficient in the use of electronic means of communication.

Does this job / personality profile appeal to / fit you?

If so, please send us your full application.

We look forward to meeting you!

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